

2021-22 Annual Report





A message from the Chief Executive Officer

Dear Friends and Supporters of STRIDE Adaptive Sports,

This year was nearly as tumultuous as pandemic times and yet still successful in navigating the bumps in the road. As STRIDE withstood the ripple effects in a slow return to normal activity, our athletes with special needs were offered many returning activities along with some that differed from previous years. The nature of this global pandemic presented not just clinical challenges, but organizational and managerial ones as well. While there is no off-the-shelf playbook for how to navigate after- pandemic procedures, existing management research indicates that organizations can navigate uncharted times through innovative strategy and creative tactics.

A renaissance is characterized by an effort to revive and surpass ideas and achievements. Key lessons learned from Middle Ages that apply today:

- Entrenched powers and authorities are challenged.
- Priorities change and new business models emerge.
- Innovation driven by necessity is accelerated.

I recently learned in a seminar at a conference, there is "Cash in Crisis" and there is "Opportunity in Chaos." If there is one thing that comes out of a crisis, it is the opportunity for innovation.

We have been seeing the results of pandemic driven chaos at STRIDE this year with staff and program changes. Resisting change doesn't allow the door to open very wide for the transformation that should be taking place. We embraced losing our Program Director for the 2nd time, hiring new, resulting in growth in existing and new programs and procedural improvements through fresh eyes and approaches. Also, our new Development Director is exploring fresh approaches to upcoming events and new avenues for grants.

The Sled Hockey program stagnated in 2021 season and became chaotic, and STRIDE took quick action to re-invigorate the program with new leadership and management that will rebuild its future including developing a youth feeder program and invigorating the competition team with a fundraising campaign plan. Also after 17 years of building and supporting a solid adaptive ski program in Connecticut, the area management decided they wanted autonomy without STRIDE. This opened the door for expansion for snowsports with a new program at Titus Mountain in the Adirondacks, where there were no adaptive resources in the region.

As a user driven society, we seek instant gratification, better jobs, more time with family, working remotely. A sense of entitlement is linked to the emotional effects of surviving a pandemic to stave off negative mental health impact. This past year was certainly marked by a range of emotional experiences. We will tackle each crisis as an opportunity. As Helen Keller said: "I am only one, but still I am one. I cannot do everything, but still I can do something; and because I cannot do everything, I will not refuse to do something that I can do."

Mary Ellen Whitney CEO & Founder

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Board of Directors



President Mary Ellen Whitney Founder and CEO STRIDE Adaptive Sports Wynantskill, New York



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Linda Reiss Retired VP Operations Matthew Bender Publishing Wynantskill, New York

Secretary



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Richard Miller Retired Partner Farm Family Insurance Glenmont, New York



Mark Moran Retired STRIDE Business Manager Niskayuna, New York



Board Member Tom Gilbert Retired Owner. Catamount Ski Area Lenox, Massachusetts



Board Member **Curtis Butler** Financial Advisor Darien, CT

Our Mission

STRIDE's mission is to educate and empower Individuals with disabilities in life-changing sport and recreation programs to sustain active, healthy, and fun lifestyles.

Our Vision

Building a community with equal opportunity and access for sport and recreational activities. No one should be left behind because of a disability!

Our Priority

Safety, health and well-being of everyone in our STRIDE community

Our Core Values

CREATE opportunities and provide outlets for individuals with special needs to make friends, increase self-esteem, develop life skills, realize their potential and become productive members of society.

EDUCATE volunteers, families and communities about opportunities that exist for individuals with special needs.

PARTNER with leading professionals, educational institutions, agencies and communities in order to create top-tier recreational programs for individuals with disabilities.

LEAD in the arena of adaptive sports by providing opportunities for STRIDE participations that are safe, fun and help achieve personal goals.

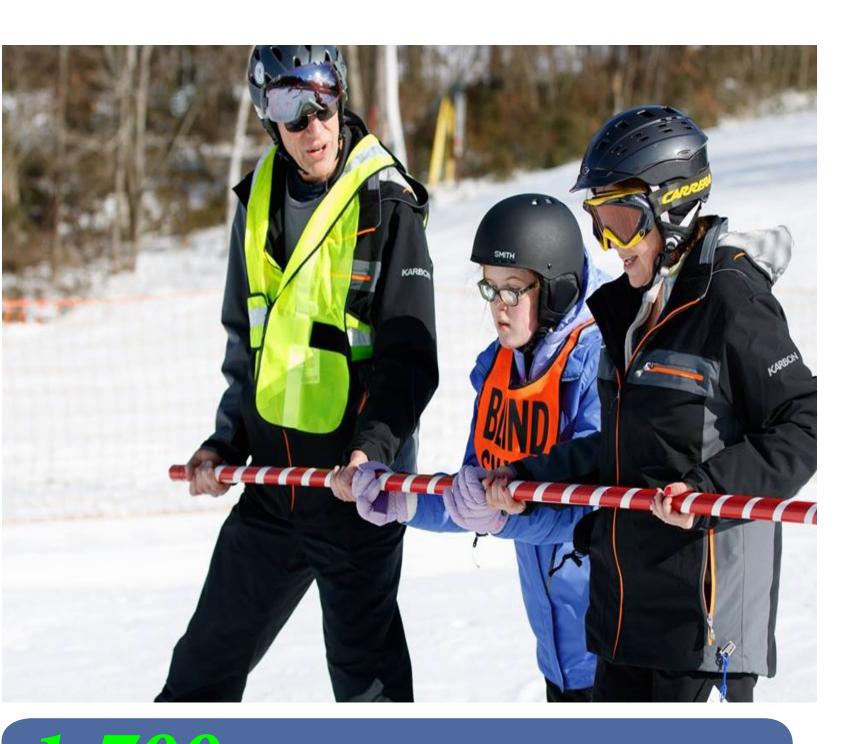
ENGAGE a committed team of volunteers, parents, family, friends and community members in our services and mission.

CHALLENGE the status quo by removing boundaries and breaking down barriers of ignorance and attitude that can block the path of independence for individuals who have disabilities.

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Who we are

and what we do



STRIDE Athletes

- A volunteer non-profit educational organization founded in 1985-86
- Provided 17,706 free/low-cost adaptive sport and recreation lessons
- 10,406 of these lessons are new SHARE Center community fitness classes
- Over 350 skilled sport instructors and volunteers
- Served over **1700** families in 2021-22
- Offered programs in 18 sports/activities in 23 locations in 3 states
- Focus is on education for individual life-time sports
- Funding goes directly to programs with a modest operating budget
- Operates with a paid staff of 4 FTE and a few hourly coaches
- Chapter member of Move United Sports
- Official US Paralympic Sports Club
- Member of Professional Ski Instructors of America / American Association of Snowboard Instructors
- Member of Special Olympics and an official Red Cross provider
- Recognized as one of the largest adaptive sport organizations in Eastern US
 & among the leading adaptive organizations in the USA
- Collaborate with school districts, colleges and other non-profits
- Partnerships with Warfighter Sports/Move United providing rehabilitative sports to regional Wounded Warriors and veteran communities
- Programs are primarily cost-free or low-cost for participation with scholarships available when cost is prohibitive
- Operates a tent-camping facility in Chatham NY, on 86 environmentally protected wooded acres with miles of trails, ponds, camping areas, and a large pavilion/main lodge.
- Funding is diversified and comes from grants, private donations, fundraisers, and corporate sponsorships. No government grants are solicited.
- Operates a 5,300 sq. ft. adaptive fitness and community facility called SHARE Center (STRIDE Health and Recreation Education Center) that opened in 2020.
- Dave & Marisa Clark Memorial Foundation awarded 8 athletes with skiing and bike camp awards
- Receive funding through grants, individuals and corporate sponsors without government funding



yeterans participated in STRIDE Wounded Warrior Programs

2021-2022 Highlights

sport & recreation programs

- The SHARE Center fitness classes grew as a community resource for individual fitness training and small group sessions.
- Sled Warriors practiced year-round with 2 competition tournaments; a leadership transition helped sustain the program
- Strides 4 STRIDE 5K Run, Walk, Roll built back stronger with 183 participants
- Hosted 9 camping weekends at the SCORE Center.
- Hosted Wounded Warrior Bootcamp weekend and Wounded Warrior Snowfest successfully back to normal event protocols.
- Continued to add inclusive Yoga, Zumba, Barre, HIIT, Pilates, and Circuit fitness training classes at the SHARE Center as community activities.
- Hosted a successful Brewfest /Motorcycle Ride event at S&S Brewery with outdoor seating and music.
- Built the kayak program on Crooked Lake as a fall and spring outdoor program.
- Received a large grant from Mother Cabrini Foundation that allowed structural growth of the SHARE Center including new equipment; large storage shed; pickleball and corn hole courts and hiring of fitness coaches.
- Partnered with NY Special Olympics in swimming, bowling and skiing competitions
- Utilized virtual technology for snowsport instructor pre-season training, allowing Jiminy Peak, Catamount and Ski Sundown volunteer coaches to work together in Zoom format.
- Hosted very successful Teen dances at Halloween and Christmas in the SHARE Center.
- Hosted team end-of- season banquets for sled hockey and swimming

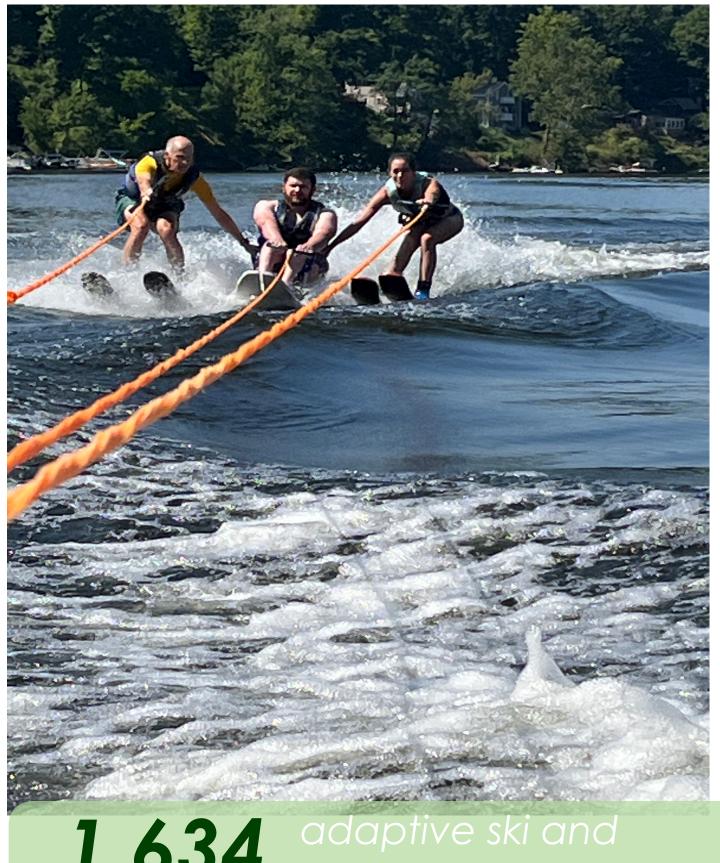
2021-2022 Highlights sport & recreation programs

The nucleus of our winter programs continues to be alpine skiing and snowboarding, and sled hockey. This year we taught 1634 total lessons in a shortened ski season ending early March due to warm weather. The Great Race was canceled due to weather. Our sled hockey team had 18 total members including 4 Wounded Warriors totaling 3,588 lessons with 3 tournaments and a banquet. Summer program nucleus is our SCORE Camp in Chatham, NY yielding 9 weekend programs & family or group use of the grounds. We count 'lessons' that last 1 to 2.5 hours in each sport or activity.

Programs & Activities Offered

Archery Bowling Cycling Dance Disc Golf Fishing Fitness Training Golf Hiking Kayaking 5K Run Swimming Zumba Bike Camp Skiing Sled Hockey Teen Dances Snowboarding Snowshoeing Tennis Individual Fitness Tent Camping Alter-G Training White Water Rafting Yoga **Wounded Warrior Events**



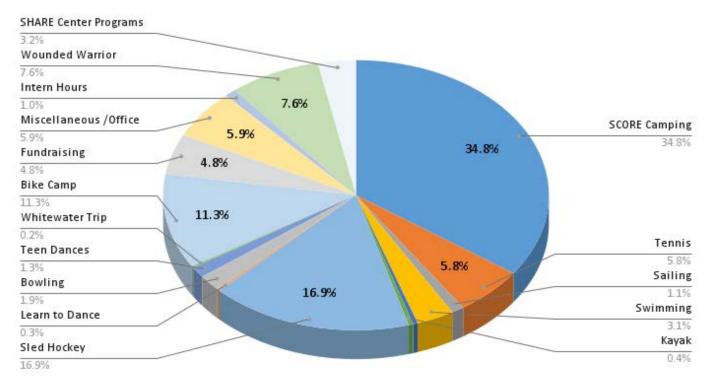


1,634

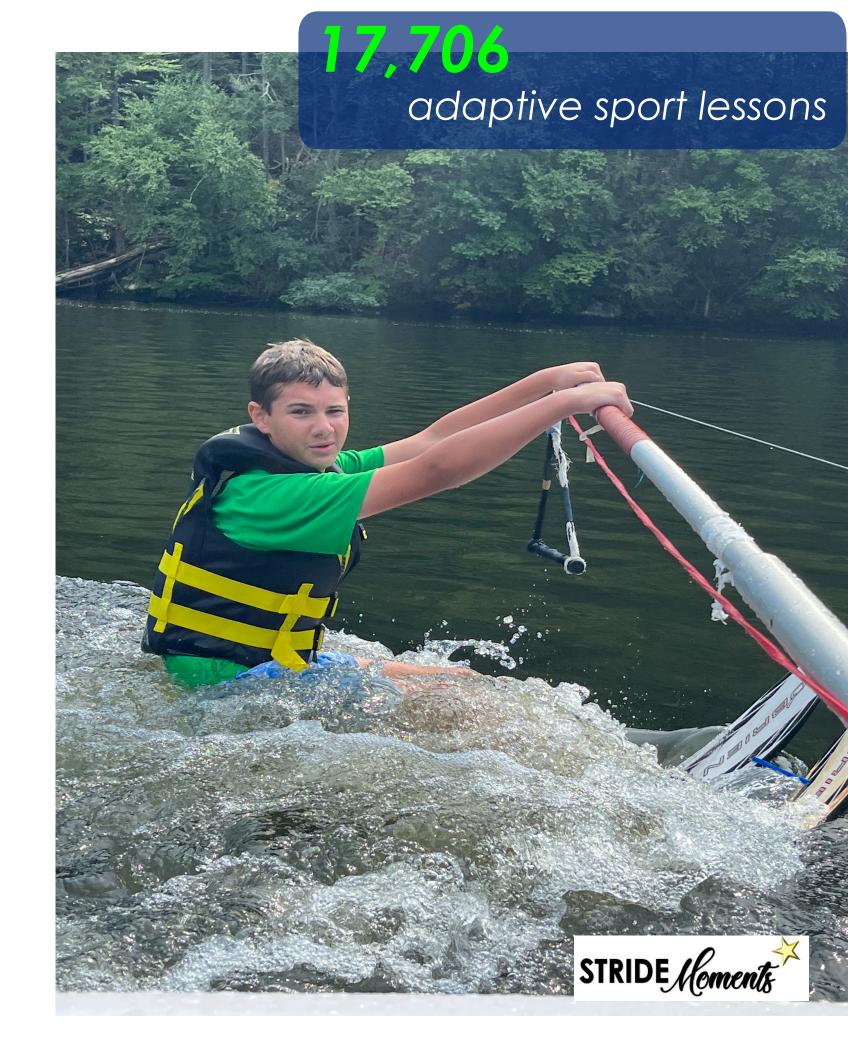
Volunteer hours = \$1,009,154

Volunteer hours expressed by dollar amount per program at average NY, MA, CT rate \$34.85 / hour

Volunteer Values







2021-2022 Highlights STRIDE Adaptive Sports

Staff:

- ~ STRIDE Administrative team operates with 4 full-time staff with oversight from the Executive Board of Directors; we had turn-over in two positions and 2 new staff this year.
- ~ We had no college interns; and hired multiple hourly fitness instructors.
- ~ We utilized resources of corporations and agencies who provided employees for outdoor work days at our facilities.

Development:

- ~ We lost revenue from major fund-raisers, and our investment portfolio is significantly lower than 2020-21.
- ~ Program revenue from administration fees is returning to normal.
- ~ In-kind donations were back up post-pandemic level.
- ~ Corporate sponsor support decreased in fund-raising events.
- ~ Growth in the 100K Vertical Challenge increased by 30%.
- ~ Our 5K race event was successful, but needs a new look for 2023.
- ~ Grants and individual contributions remain steady streams of revenue.
- ~ Mother Cabrini Foundation grant for \$125K was th largest in history.
- ~ Two PPE loans were 100% forgiven.

Communications/Marketing:

- ~ Our social media presence is still growing and used more.
- ~ We launched a new website and continue to make improvements in our IT developing the database.
- ~ STRIDE's presence in the community continues to grow in awareness through many avenues including media, press and recognition awards.
- ~ Nearly all of our materials and registrations are now digital, and we are primarily a paperless organization with conscious efforts to be 'green'
- ~ We have integrated Safe Sport athlete training into every volunteer application with criminal background checks annually.
- ~ We are rated Platinum level for transparency by GuideStar.



51 new athlete applications received this year



18 adaptive sport and recreation programs offered year round

Athlete of the Year Joseph Pierson



There hasn't been a practice, workout or competition where Joe did not put his best foot forward! Not only does he show up determined to grow personally as an athlete, he expects the same from his teammates. This high level of dedication, sportsmanship and leadership is infectious. He cheers on teammates during difficult sets and reminds them of their lofty goals.

A true testament to Joe's commitment was when he began to volunteer with beginner swimmers. Joe worked to teach freestyle, backstroke and critical swim skills to new learners. For these reasons Joe was named STRIDE Stingray's Swim Team Captain. His altruistic behavior extends beyond serving as a role model on the pool deck. Joe completed his Eagle Scout project with STRIDE, building a bocce scoreboard. His compassion for community health has led to his new role at a local nursing home where he ensures that residents are receiving nutritious meals round the clock. Joe has definitely set a very admiring bench mark for aspiring athletes at STRIDE. With great honor we recognized 2022 Athlete of the Year - Joe Pierson aka Captain Joe!







Volunteer of the Year Dave Graham

Dave Graham serves as Program Leader for STRIDE's Tennis Program. Dave began his journey with STRIDE in 2010 when he was looking for a sports program for his son Luke, who has autism. After positive experiences, he and his son had with STRIDE, Dave agreed to take over STRIDE 's tennis program which was a fledgling summer event. He created a tennis curriculum and format for individuals with disabilities including wheelchair tennis players that emphasizes basic fundamental tennis skills while providing the opportunity for social interaction and a place to have fun! After over a decade of stellar service, with the advent of a pandemic, Dave rose to the occasion to teach STRIDE tennis players with disabilities that they can have fun and play the game even while at home during quarantine by making fun videos for virtual skill development. When it became reasonably safe to return to in-person play, he got our program back on the courts. He has fantastic volunteer assistance too, his father David Senior, wife Michelle, daughter Rory, and a number of HS students which help make the program run seamlessly.

Congratulations Dave Graham, STRIDE 2022 Volunteer of the Year.

over 28,958 volunteer hours



STRIDE honors our 350+ volunteers for making a huge difference in the community. Whether they run a lap with a biker, rake leaves, clean the gym, teach a ski lesson, decorate for an event, take a child camping, or collect a raffle prize; every single volunteer hour has a ripple effect that positively affects the lives of individuals with disabilities in our communities. Our program services wouldn't exist without the assistance we receive from so many big-hearted people. Calculated volunteer hours given for the year were 28,958 at a NY, CT, MA average value from Independent Sector of \$34.84, equaling \$1,009,154 given in time! The intrinsic rewards received from volunteering for STRIDE are valued much higher than any tangible award we can think of. We honor all those who help us throughout the year.

active partnerships with educational organizations through Partners in Education

Strategic Plan 2020- 2025

TRANSITIONING PRODUCTIVE NEW LEADERSHIP

1

- Execute a succession plan for transition of leadership within 5 years
- Create a work staff team that promotes and sustains growth and productivity
- Build community activity in the SHARE center for awareness

2

LONG TERM SUSTAINMENT

- Develop a long-term funding plan and solidify funding relationships
- Measure success through quantitative and qualitative means
- Full use of the SHARE Center and SCORE camp for income stream

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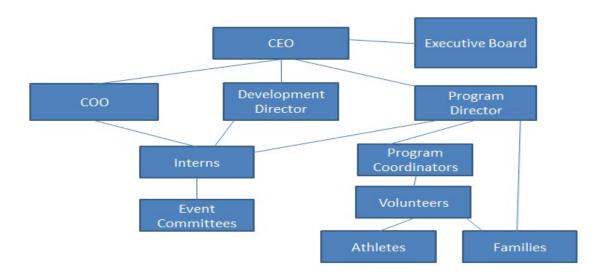
GROWTH IN SUSTAINABLE RELATIONSHIPS

- Build a base of volunteers to enhance the quality of programs and allow growth
- Partner with other organizations to meet mission goals
- Maintain quality administrative staff with long-term career goals to meet the need of organizational growth and sustenance

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EDUCATIONAL PROGRAM EXPANSION

- Develop a full schedule for use of the SHARE Center with varietal activities
- Develop and strengthen new and existing athletic and recreational programs working with partner organizations and community
- Strategic growth in developing competitive elements in existing programs such as competition tournaments and races, to further develop athlete skills



STRIDE Honorary Board

Greg Adams

Vice President, Americas, SABIC Houston, Texas (retired)

Phil Bayly

Anchor, WNYT News Channel 13, NBC Clifton Park, NY (Retired)

Robert Braverman

Attorney/Partner Braverman/Greenspun New York, NY

Tyler Fairbank

CEO, The Fairbank Group Jiminy Peak Hancock, MA

Pat Flaherty

NFL Consultant Coach NY Giants

Chris Gibson

President of Siena College Former U.S. Congressman, 19th District, NY Kinderhook NY

John Gray

News 10 ABC Anchor North Greenbush, NY

Thomas Haffner

Attorney (Retired)
Schenectady, NY

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Dr. Ann Myers, Ed.D.

Director of Doctoral Programs, The Sage Colleges Rensselaer, NY

Honorable David Paterson

Former NYS Governor New York City, NY

John Robinson

CEO, Our Ability Glenmont, NY

Chaplain (Major General) Donald L. Rutherford, US Army

23rd U.S. Army Chief of Chaplains Averill Park, NY

CSM Frank Wicks

Command Sergeant Major (Retired), US Army West Sand Lake, NY

STRIDE Adaptive Sports Staff

Carly Ronan

Program Director

Mary Ellen Whitney

CEO & Founder

Joe Russo

Chief Operations Officer

Christine Golden

Development Director

Major Sponsors & Funders

Thank You

Major Corporate Sponsors (\$1,000 +)

AllSquare Wealth Management, LLC
American Infidels VMC New York
American National Insurance Company
CapCom Federal Credit Union
Diisabled American Veterans #38
Don Reutemann
GE Foundation
Hannaford
Jiminy Peak Mountain Resort
Lavelle & Finn
Lia Nissan

Lia Nissan NPA Financial Nine Pin Cider

Phillips Hardware Plastic Extruded Parts, Inc.

RADM Martin Leukhardt Regeneron Pharmaceuticals Veterans of Lansingburgh

10th Mountain Division Foundation

Grant Makers

Andrew Sabin Family Foundation Berkshire Bank Foundation **Bryant Asset Protection** CapCom Federal Credit Union Dralla Foundation Fredericka V. Slingerland Family Foundation John E. Sackett Foundation Killington World Cup Foundation Marc S. Zelpin Foundation, Inc. Mother Cabrini Foundation Move United Sport Pfc Dwyer Program Seymour Fox Memorial Foundation Stewart's Foundation Stuart and Joan Seliger Sidney Family Fund Sunmark Federal Credit Union The Chiastawa & Gill Charitable Fund Troy Savings Bank Charitable Foundation U.S. Tennis Association (USTA) Warfighter Sports

Third Party Fundraising Events

American Infidels VMC
Blade Day/Owen Hilton
Kayla & Zoey B'Nei Mitzvah Project
Everyday Warriors Inc
Michael Riccardo Jr.
NPA Financials / Vermont Agency

Major Donors (\$1,000+)

Ancient Temple Lodge #14 Free & Accepted Masons Bethlehem Hockey Boosters Collucci's Floor Covering, Inc. Daniel Bopp Daniel Rhatigan David Bartlett Don Reutemann Exit 21 Carwash & Quick Lube Center Frank & Wilma Schmeier James Duffy Jay & Deirdre Epstein Jeff & Kim Sutton Jon Phillips Kim Wilson Randall Duprey Sigrid Gray Ski Sundown

United Way Major Donors:

Greg Adams
Matthew Baumeister
Jesse Gilbert
Kolby Kanellis
Lori Woodcock
David Van Hoesen

Major In-Kind Donations

Albany Dutchmen Anon Optics Bern Brown Coach Catamount Commercial Investigations Delmar Fire Company Gary & Deb Favro Girvin & Ferlazzo Grunt Style Company Hannaford High Adventure Ski Shop **Indian Meadows Courts** Jiminy Peak Mountain Resort Joel Glickman Lansingburgh V.F.W. Lavelle & Finn Attorneys Lois Whitman Mary Beth Wenger Mary Ellen & LJ Whitney Mess Hall Michael Reilly & EPIC Insurance Brokers Milliman Insurance Mirror Lake Inn Nine Pin NPG Furniture Outlet NPR Radio

NPG Furniture Outlet
NPR Radio
Ottmar Klaas
Patrick Fitzgerald
Paul O'Leary
Phoenix Confidant
Repeat Business Systems, Inc.
Route Fore Golf Facility
S&S Farm Brewery
Santa's Workshop
Saratoga Lake Yacht Club

Saratoga Lake Yacht Club Stewarts Shops The Sagamore Transpak Union College United Asphalt Veterans Business Council Veterans Miracle Center

Together we change lives!

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Financial Performance & Outlook

As a 501 (c) 3 nonprofit organization, STRIDE depends on the generosity of its donors and funders to support our athletes and programs.

STRIDE now operates with a budget just over \$600,000, making us one of the larger and strongest independent adaptive sport organizations in the Northeastern USA. Being good stewards of the money we receive, we put our athletes and people first. We are family.

For every dollar we receive, more than 83 cents goes directly into our programs, better than the

national average and earning STRIDE a Guidestar Platinum ranking, the highest.

Nearly 45% of STRIDE program resources are supported by in-kind donations (non-cash items such as food, venue rental, professional services, equipment, and auction items or prizes) and other donated services. This helps maximize our impact. This year, we received two PPP grants loans totaling \$75,000 that were 95% forgiven.

	2021/22	2020/21
Total Revenues & Program Support	\$ 719,452	576,832
Total Expenses Program Services Management & General Operating Fundraising	\$ 541,443 \$86,706 \$37,677	416,376 69,887 47,462
Total:	\$ 665,826	533,725
Change in Net Assets	\$53,626	43,107
Net Assets - Beginning of Year Net Assets - End of Year	\$1,425,977 \$ 1,479,603	1,382,870 1,425,977



We feel a great responsibility to our donors, large and small.

That is why we are proud of our efficient operations.

Over 80% of our budget is a direct expense to our programs that provide life-changing experiences for individuals with disabilities through participation in adaptive sports and recreation. We are masterful at keeping costs low with our leverage of in-kind donations!

Thank you to every donor, large and small!











STRIDE CENTER FOR OUTDOOR RECREATION & EDUCATION

STRIDE Adaptive Sports

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